



CHANNING HAMMOND
ASSOCIATES

INDIVIDUAL AND TEAM DEVELOPMENT

Why Use DISC?

There are many psychometric tools in the market place and we use a number of them at Channing Hammond Associates. Here we are looking at the benefits of the DISC profile – a powerful yet simple tool that enables individuals and teams:

- Enhance their self-awareness
- Through the DiSC assessment, understand their DiSC Style, their strengths, their drivers and what motivates and demotivates them
- Understand how they behave and react when working with different people
- Learn how to work as a team
- Appreciate the impact their style can have on colleagues & clients
- Learn how to adapt their style to build better working relationships
- Understand & value the work styles & strengths of others, and when to support team members
- Replace judgement with appreciation for other styles
- Improve communication & learn how to adapt their approach
- Learn what motivates and stresses their colleagues – helping to reduce unnecessary, unproductive conflict

Discover your DISC personality profile:



Dominance

Describes the way people assert themselves, control situations and deal with problems.

Influence

The way people deal and react with other people. Are they energised by being in a group and communicating?

Steadiness

Describes how steady, patient and thoughtful a person is.

Compliance/Conscientiousness

How carefully a person approaches and organises their activity, procedures and responsibilities.

Contact Anna Hammond to find out how you and your team will benefit from completing the DiSC profile anna@channinghammondassociates.co.uk 07909 445616